

Appendix A

This 2+2 Program Curriculum Guide (“Curriculum Guide”) outlines the courses from PSUT Bachelor of Science in Business Administration degree program that apply toward the UMD-COB Bachelor of Business Administration degree program. All stipulated courses/credits must be completed by PSUT students to receive acknowledgement under this Agreement.

Princess Sumaya University for Technology

University of Michigan-Dearborn

Required 27 credits

34101, Principles of Accounting I	3
34102, Principles of Accounting II	3
33101, Principles of Management	3
20200, Technical Writing and Communication	3
33204, Macroeconomics	3
33103, Microeconomics	3
36111, Computer Applications for Business	3
20131, Mathematics for Business	3
20235, Statistical Methods ^{or} 33215, Data Analysis	3

Required 9 credits

31211, Arabic Literature	3
31152, Arabic Islamic Civilizations	3
31271, Environmental Science	3

Required 6 credits

35101, Principles of Marketing	3
33203, Organizational Behavior	3

Required 15-19 credits²

See list of approved courses on page ten¹

BBA Admission Prerequisites

ACC 298: Financial Accounting
ACC 299: Managerial Accounting
BA 100: Business Foundations
COMP 270: Technical Writing
ECON 201: Macroeconomics
ECON 202: Microeconomics
ISM 120: Bus. Problem Solving w/ Computer App.
MATH 104: College Algebra will be waived
DS 301: Introduction to Business Statistics

Dearborn Discovery Core

Humanities and the Arts
Humanities and the Arts
Natural Science Lecture

BBA Core

MKT 352: Principles of Marketing
OB 354: Organizational Behavior

General Elective Credits

Total Transferable Credits **57-61**

²PSUT students must complete a minimum of fifteen (15) credits of general elective options at PSUT to meet the requirements of this Agreement. However, PSUT students may complete up to nineteen (19) credits for transfer. The differences in how transfer credits apply toward the BBA majors are:

- ACC requires fifteen (15) elective credits
- FIN, DMKT, HRM, MKT, ISM, SBM, SCM require sixteen (16) elective credits
- GBUS requires nineteen (19) elective credits

To be admitted to UMD-COB with the 2+2 Program, students must meet the following requirements.

1. Complete all curriculum requirements before transferring to UMD-COB.
2. Receive a minimum grade of sixty-five (65) in all curriculum requirements taken at PSUT.
3. Have a minimum grade point average of 2.70, based on a 4.0 scale, as calculated by UMD-Office of Undergraduate Admissions.
4. Meet UMD’s English language proficiency requirements.

Remaining BBA Courses at UMD-COB

BBA Admission Prerequisites **3 credits**
COMP 105 Writing & Rhetoric I

General Education **7 credits**
PHIL 233 Critical Thinking
Natural Sciences with lab

Business Administration Core **28-32 credits**
BA 300 Career Planning & Development
BA 320 Project Management
BA 330 Managerial Communications
BA 400 Corporate Responsibility
BE 401 Managerial Economics
BPS 451 Strategic Management
DS 302 Advanced Business Statistics with Excel
FIN 401 Corporate Finance (may be transferred from PSUT)
ISM 310 Information Systems in Management or ACC 380/381 Accounting Info Systems
 • ACC majors must take ACC 380/381. All others do ISM 310.
LE 253 Business Law
OM 300 Introduction to Operations Management

Major Requirements **18-21 credits**
18 credits = General Business
21 credits = Accounting, Finance, Digital Marketing, Human Resource Management, Information Systems Management, Small Business Management, Marketing, Supply Chain Management
Note: Student may pursue multiple majors, which will require additional credits.

General Electives **0-4 credits**

Credits at UMD-COB **56-63 credits**

Minimum Credits to Graduate **120 credits**

UMD-COB reserves the right to change BBA curriculum requirements. PSUT students following this Guide may have alternative course requirements than those listed here but will not be required to satisfy additional credits to earn the UMD-COB BBA.

After admission to UMD-COB, PSUT students must complete the following requirements to be admitted into a business major.

1. Complete the BBA Prerequisite courses.
2. Earn a minimum cumulative grade point average of 2.00 at UMD-COB
3. Earn a minimum grade point average of 2.80 in a minimum of twelve (12) course credits from the BBA Core and/or a BBA major, taken at UMD-COB, including at least one (1) class from FIN 401 or BE 401.

<u>Courses approved for general elective credit</u>	<u>Credits</u>
31111, Arabic Language	3
34314, Banking	3
31351, Contemporary Issues in the Arab World	3
34216, Financial Management ¹	3
31371, Health Education	3
31361, Introduction to Philosophy	3
31264, Introduction to Psychology	3
31261, Introduction to Political & Economic Science	3
31352, Jerusalem: History and Facts	3
31151, National Education	3
31251, Military Science	3
34115, Principles of Finance ¹	3
33331, Public Relations Management	3
31100, Sports and Health	3
36101, Management Information Systems	3

¹If both 34216, Financial Management and 34115, Principles of Finance are completed, the combination of courses will transfer as FIN 401, Corporate Finance, for six (6) credits. To complete the maximum 63 transferable credits, a student must complete twenty-one (21) credits of general elective classes, which must include both 34216, Financial Management and 34115, Principles of Management.

*In addition to the courses required by the agreement, the following courses are approved to fulfill specific requirements of the BBA. These can be taken at PSUT before transferring or at UM-Dearborn after transferring.

<u>PSUT Course</u>	<u>BBA Course</u>
33218, Logistics Management	SCM Major: OM 475, Supply Chain Logistics Management
34115, Principles of Finance ¹	BBA Core Requirement: FIN 401, Principles of Finance
36232, E-Business for Business Systems	DMKT and MKT Majors: MKT 455, E-tailing and Retailing

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